CURRICULUM VITAE IN ENGLISH

PERSONAL INFORMATION

Name: Matteo Passoni

Marital status: married on 21 June 2000, child born on 29 June 2002

Nationality: Italian

Date of birth: 20 July 1970, Julian Date 2440788.17

PROFESSIONAL EXPERIENCE

Dates: from 1990 to 1993

Employer: ALLGAIER MOGENSEN GmbH located in Stuttgart (D)

Company business: engineering, production, shipping, assembly, and maintenance of industrial mineral and raw materials processing machines.

Job title: Sales and Budgeting.

Key responsibilities: support and assistance to the manager for Italy in relations with Italian and English language customers, order and payment management.

Dates: from 1993 to 1995

Employer: FM INTERNATIONAL srl located in Gorgonzola (Mi)

Company business: engineering, production, shipping, assembly, and maintenance of systems for prevention of pollution from industrial processing of minerals and raw materials.

Job title: Project Supervisor.

Key responsibilities: Manager for Italy in relations with Italian and English language customers, order and payment management, with extensive travel abroad, especially to the U.S. and Mexico.

Dates: from 1995 to 2000

Employer: HI TECH INTERNATIONAL srl located in Gorgonzola (Mi)

Company business: engineering, production, shipping, assembly, and maintenance of high mobility amphibian and coastal vehicles and craft on inland waters, supplier to the Ministry of the Interior of Italy and other world government agencies, registered with the URNI Register of Defence Businesses.

Job title: Project Manager.

Key responsibilities: head of relations with all customers, order and payment management, head of research and development with experience and extensive travel in France, the US, Germany, the Netherlands, Austria, Romania, Hungary, Jordan, Malaysia, the Philippines, the UAE, India, Thailand, and Turkey; with opening of branches in France, the Netherlands, the U.K. and the U.S.

Dates: from 2000 to 2006.

Employer: ECOLOGY srl located in Gessate (Mi)

Company business: engineering, production, shipping, assembly, and maintenance of systems for reuse of waste water deriving from industrial processing of minerals and raw materials, transformation of the MSW as an alternative source of energy, engineering, production, shipping, assembly, and maintenance of systems for reducing dust and fire prevention.

Job title: General Manager.

Key responsibilities: international manager in customer relations, order and payment management, with extended travel abroad, development and study of new technologies of pyrolysis of MSW in cooperation with Entropic Technologies with the University of Michigan in the U.S. (see also www.syncoal.it ,www.fogcannon.it and www.ecology.it among others)

Dates: from 2006 to date

Employer: AZIENDA IMMOBILIARE MILANO srl located in Gorgonzola (Mi)

Company business: buying and selling, renovating, building and leasing property and real estate

Job title: Managing Director and Vice President.

Key responsibilities: engineering, planning, logistics, purchases and contracts.

EDUCATION AND TRAINING

- Diploma earned at the Istituto Salesiano in Treviglio (Bergamo) technical institute for surveyors, with a final score of 50/60. Frequent trips abroad for summer jobs in the United States, since 1986.

- University degree earned at the ITS Polytechnic University of Fribourg, in Mechanical Engineering on January 4th 1995.

- Specialized master in Mechanical Engineering earned at Martin Institute of Technologies in Neponset, IL (U.S.) on preventing industrial pollution for environmental protection earned 1996.

- Specialized master in "POLLUTION PREVENTION ENGINEERING" at the Martin Institute of Technologies in Neponset, IL (U.S.) on preventing environmental nuclear and/or bacteriological pollution emergencies in transporting and handling loose materials, earned July 27th 1997.

- Master in "Action Selling Workshop Master" at the Martin Institute of Technologies in Neponset, IL (U.S.) concentrating on commercial sales communication and presentation of commercially favourable situations, December 1998.

- "XHV training" post-graduate specialization course on the quality of materials and services for ISO 9001/2 (DTV) and 14000 certificates meeting TA-LUFT standards at Martin Europe GmbH in Walluf, WI – Germany earned 1999.

- Doctorate in Marketing at Yorker University in New York USA with special focus on international law and trade outside of the European Union, on April 10th 2002

- University adjunct-Professor earned at the ITS Polytechnic University of Fribourg, in Energetic Department on July 10th 2002.

- Doctor of Philosophy in Marketing at the LE BON SAMARITAIN University on Paris earned March 2nd 2004.

- University Professor earned at the ITS Polytechnic University of Fribourg, in Energetic Department on July 4th 2004.

- Course and diploma for REC professionals in food and OMG by the Region of Lombardy with public registration at the Roll of the Chamber of Commerce of Milan 2006.

INTERPERSONAL ABILITIES AND SKILLS

Excellent skills in working with customers and suppliers.
Effective problem-solving skills acquired to achieve the best results.
Professionalism and seriousness in technical knowledge.
Immediate ease in adapting to new or different situations and scenarios.

ORGANIZATIONAL ABILITIES AND SKILLS

Skilled in coordinating team jobs, both as team member and as team leader.
Skilled in Environmental solutions, remediation and R&D developments in eco-friendly technologies.
Excellent interpersonal skills in working with Italian and foreign diplomatic personnel or non-governmental liaisons
Organization of property, people and logistics for disasters and emergencies actions worldwide.

TECHNICAL ABILITIES AND SKILLS

Engineering, construction, maintenance and testing of amphibious vehicles supported by a cushion of air and fluid-dynamic movements, also known as "hovercraft".
Windows XP and Windows VISTA: proficient
Word, Excel, Access, Power Point: excellent
Internet and e-mail programmes: excellent
Explorer, Outlook & Express: perfect understanding
CAD 14 and Solid Works: always in training and updating

ARTISTIC ABILITIES AND SKILLS

Superior knowledge of opera and music in general, with a special preference for blues, country, and 1960s pop rock. Musical instrument played: guitar

OTHER ABILITIES AND SKILLS

- Between 1988 and 1995, volunteered at the VOS, now known at "118" at the Serbelloni Hospital, as an emergency worker. Diploma at the ANSI earned at the public clinic of Milan in 1988 in the areas of: Psychology, Emergency Surgery, Resuscitation, Anatomy and urgent and emergency services.
- 1999 Diploma at the National Guard as a skilled professional by the Ministry in the National Guard course.
- Numerous swimming courses to attain certification as a swimming instructor, January 2nd 2003.
- Equestrian riding instructor, April 4th 2003.
- Archery instructor, October 27th 2003.
- Hovercraft captain's license, issued by the Ministry of the Interior, March 7th 2003
- HUMMER NGMTC driver's license, issued by NCOIC U.S. school
- 3rd Level Hovercraft Instructor and captain's license, 2001
- Course to achieve a Sailing License in 1997, Ministry of Transport and Motor Traffic.

- Italian bronze level diploma for the rapid/dynamic sports shooting, Club Interforze Brescia 1999.
- Shooting instructor, with license issued by ARNG at Camp Robinson for pistol, automatic rifle and machine gun.
- Appointment to *Grifo Arciere*, Artillery Military Honour, in 2002
- "Italia che Lavora - Milan" Award in 1997.
- Appointment to Arkansas Traveler as Honorary Ambassador of the State of Arkansas, February 27th 2002, registered with the Ministry of Foreign Affairs, Palazzo della Farnesina in Rome, protocol 006/753 www.arkansastraveler.info
- Citation of Merit by the Secretary of State of Arkansas, U.S.
- Honorary Citizen of the city of Little Rock, AR, U.S.
- Professor and coordinator of the first national course for hovercraft captains of the Ministry of the Interior, National Corps of the Fire Brigade, 2003.
- General Secretary, ANArtI of Province of Bergamo, formerly the director of foreign affairs since the celebration of the 85th anniversary in 2003 www.anarti.it
- Canadian hovercraft captain's license and trainer/instructor, 2004.
- Certificate of Armorer with technical skills following the exam of the specific commission of the Milan Prefecture 2003, in compliance with Article 8 of Law 110 of 18/0/1975.
- Appointment to coordinator of the courses for commanders, pilots, and drivers of the Ministry of the Interior, Fire Brigade Diploma of the SP and the DC of February 19th 2003
- Master Marksman diploma, issued by the ARNG in Camp Robinson, North Little Rock, AR U.S. October 19th 2004.
- From 2004 to date, various professorships relating to maritime emergency services and six patents for inventions filed at the Ministry for Production Activities, two of which already hold Europe patents

LICENSES AND PUBLICATIONS

EC European driver's license CE + ADR
Motor boat license of Commanding at Sea
Hovercraft emergency captain – Ministry of the Interior
Jet rescue emergency captain – Ministry of the Interior
Airboat emergency captain – Ministry of the Interior
Ten (10) different European Patents in EPO and published since 2001.
Dust Suppression Handbook, publish in 2007.